

The Exclusive Way

THE KEY TO MOTIVATION



Utilising Usable Assets

We strive to fully utilise all of the usable assets that exist within our organization. These include:

- **Human Assets:** All our workforce providing them opportunities to develop and contribute to the Exclusive Group success
- **Relationships:** We fully recognise our key relationships consist of our employees at all levels, customers and stakeholder contacts, vendor relationships and memberships, partnerships, and organized groups.
- **Code:** Policies, guidelines, advice, industry best practices, organizational best practices, constraints, and considerations.

Guidance and Governance

We ensure that we maintain an appropriate level of experience related and SUBJECT MATTER EXPERTS development within our training packages through close association with BISC's, Wamitab, City & Guilds and ILM.

Measuring Performance

This is critical to the growth and evolution, clearly demonstrating success is a major factor in buy-in and support from all our stakeholders. Measuring performance also allows us to set expectations for current and new work providing the ability to answer certain key questions such as:

- Are our design or resource reasonable?
- How do we know when things are “good enough”
- What are our areas of confidence
- How do we demonstrate to our customers or stakeholders that we met or exceeded the contracted requirements (SLAs)?

A living training ROADMAP allows us to know how well we have performed in the past, and how it is doing now. Establishing and maintaining this roadmap enables our Learning & Development team to determine a future path and drive efforts towards accomplishing the goals set.